

Greater Shepparton Local Economic Impact Statement

(Insert contract number and name)

(Insert full name of company)

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Introduction

Greater Shepparton City Council's Procurement Policy encourages a focus on local industry, including creating local employment and improving local businesses:

- For all tenders greater than \$250,000 including GST, a Local Economic Impact Statement will be submitted by tenderers that will detail the level of local content including labour, materials, plant and subcontractors.
- Where tenders are within 5% of the weighted tender evaluation of the highest ranked tender, the tender evaluation will take into consideration the merit of Local Economic Impact Statements when assessing the preferred tender.

Reference Material

Terms	Description
Local	Local is defined as within Greater Shepparton City Council local government area.
Local Content or Industry	Local content extends to include: <ul style="list-style-type: none">• Labour and job creation• Supporting local businesses by sourcing local products and services• Skills and technology transfer
Value for money	Minimising the total cost of ownership over the lifetime of the requirement, including disposal and end of life costs, consistent with acceptable quality, reliability and delivery considerations. Lowest purchase price is not the sole determinate of value for money.

Labour and Job Creation

(Provide details of new employment opportunities that will be created in the Greater Shepparton City Council local government area as a result of the contract.)

Should (insert company name) be awarded the tender we will create (insert number) full-time equivalent local jobs over the period of the contract.

If (insert company name)'s tender was successful we will create (insert number) new local positions in order to facilitate the contract.

Local Content

(Specify in the tables below content that will be sourced within the Greater Shepparton City Council local government area and the value as a percentage of the total contract price.)

If (insert company name) was awarded the tender, the level of local content as a percentage of the total contract price we will use will be equal to (insert number)%.

See Appendix A for example.

Labour

Locally Sourced Item	Supplier	Description	% of total contract price
			%
			%
			%

Materials

Locally Sourced Item	Supplier	Description	% of total contract price
			%
			%
			%

Plant

Locally Sourced Item	Supplier	Description	% of total contract price
			%
			%
			%

Subcontractors

Locally Sourced Item	Supplier	Description	% of total contract price
			%
			%
			%

Skills and technology transfer

(Identify opportunities for increasing the skills of businesses and individuals within the Greater Shepparton City Council local government area and the potential to undertake innovation, research and development of technology. Sample text is provided below.)

Skills

(Indicate policy with regard to training and new apprenticeships, etc.)

(Identify and describe opportunities for increasing skills of the employees)

(Insert company name) is one of the leading employers of apprentices in our industry, a fact recognised by a number of awards in recent years.

(Insert company name) has a long-standing commitment to training and skills development. A significant part of training in our industry is 'on the job'. Should we be the successful tenderer for this project, our apprentices would gain experience and training on this project. In addition, every (Insert company name) employee has a training plan that is monitored and updated regularly to ensure the continuing development of skills. As such, all (insert company name) employees who work on this project would have the opportunity to increase their skills.

(List training and achievement awards, if any)

Technologies

(Provide details of innovative adopted technologies in which local employees have been trained)

(Identify the potential to undertake further innovation and / or research and development of project related technology)

(Insert company name) has a demonstrated track record in innovation in our industry, particularly in project delivery methodologies and in the application of new technologies. This has been recognised by a number of awards in recent years.

(List awards if any)

Statement of Compliance

(Tenderers must state that in submitting a Local Economic Impact Statement as part of their tender they will take all reasonable steps to comply with their Statement).

Should (Insert full name of company) be the successful tenderer we will:

- take all reasonable steps to comply with the Local Economic Impact Statement
- agree to be monitored for compliance with the Local Economic Impact Statement commitments as part of overall performance management of the contract
- acknowledge that failure to comply with the Local Economic Impact Statement will be centrally recorded by the Greater Shepparton City Council and may be taken into account when considering subsequent tenders for Local Economic Impact Statement purposes

Signed on behalf of (insert full name of company):

Name: (Insert Company Director's name)

Signature: (Insert Company Director's signature)

Title: Company Director

Date: (Insert Date)

Appendix A - How to complete local content table

Scenario:

'Company A' is submitting an application for tender and the total contract price is \$300,000.

Labour

Total cost of labour = \$150,000

Labour is being sourced from one supplier who is 'Supplier C'. 'Supplier C' is based locally and is costing \$150,000.

Materials

Total cost of materials = \$50,000

Materials are being sourced from two suppliers. 'Supplier A' is a local supplier and is costing \$30,000 while 'Supplier B' who is a non-local supplier and is costing \$20,000.

Plant

Total cost of plant = \$50,000

Plant is being sourced from 3 suppliers. 'Supplier D' is a local supplier and is costing \$15,000, 'Supplier E' is also local and costing \$20,000 and 'Supplier F' who is a non-local supplier is costing \$15,000.

Subcontractors

Total cost of subcontractors = \$50,000

Subcontractors are being sourced from 3 suppliers. 'Supplier G' is based locally and costing \$25,000, 'Supplier H' is based locally and costing \$12,500, 'Supplier I' is also local and is costing \$12,500.

Appendix A - How to complete local content table (continued)

Completion of table:

If Company A was awarded the tender, the level of local content as a percentage of the total contract price we will use will be equal to 88.1%.

Note: After completing the table, add all of the calculated percentages located in the '% of total contract price' column. In this case, the total is 88.1%. Insert the figure here.

Labour

Locally Sourced Item	Supplier	Description	% of total contract price
(Inserted item)	Supplier C	(inserted description)	50%
			%
			%

Note: Company A would insert Supplier C as they are local.

Materials

Locally Sourced Item	Supplier	Description	% of total contract price
(inserted item)	Supplier A	(inserted description)	10%
			%
			%

Note: Company A would only insert Supplier A into the above table as they are based locally. Supplier B is non-local and therefore wouldn't be inserted into table. When calculating the percentage it is important to remember that you are calculating the percentage of the total contract price.

Calculation: $30,000/300,000 \times 100 = 10\%$

Plant

Locally Sourced Item	Supplier	Description	% of total contract price
(Inserted item)	Supplier D	(inserted description)	5%
(Inserted item)	Supplier E	(inserted description)	6.6%
			%

Note: Company A would insert both Supplier D and Supplier E as they are both local suppliers.

Subcontractors

Locally Sourced Item	Supplier	Description	% of total contract price
(inserted item)	Supplier G	(inserted description)	8.3%
(inserted item)	Supplier H	(inserted description)	4.1%
(inserted item)	Supplier I	(inserted description)	4.1%